

Truck Freight Specialist - Freight Forwarding

SYNERGEX CORPORATION

Job Type: Full Time

Location: Mississauga, ON, CANADA

Job Category: Freight Forwarding & Logistics

Contact Email: jobs@syx.ca

Experience: 3+ years

Description:

Synergex is one of Canada's leading commercial services companies, providing complete supply chain solutions to businesses in the international marketplace. Synergex is a customer-focused company, headquartered in Mississauga, Ontario, and employs over 150 people in 6 countries.

We are looking for an experienced truck freight specialist in our freight forwarding division.

The successful candidate must:

- Be success-driven with a proven track record and ability to effectively negotiate carrier rates and services levels for all types of domestic and trans-border truck freight forwarding
- Possess exceptional verbal and written communication skills
- Results driven and is persistent in meeting day to day challenges
- Possess the ability multi-task in an intense, fast-paced, high-energy environment
- Be proficient in MS Office, e-mail and internet technologies

Responsibilities include:

- Manage the day to day customer requirements some of which include quoting, shipment booking, tracking & tracing and invoicing
- Meet specific company growth, revenue and profitability objectives through effective carrier negotiation and cross selling
- Provide weekly updates to management by tracking customer sales performance against monthly, quarterly & annual sales targets in aggregate and by product category
- Provide daily support to sales staff and be responsible for the pricing and quoting process
- Research, develop and implement specific product & region defined services that fit within the overall objectives of the company
- Provide detailed analysis on the competitive landscape for selected service offerings and lanes
- Assist with implementation of new business and vendors with our operations team

Essential Qualifications:

Post secondary diploma/degree with a minimum of three years experience in freight forwarding & 3rd party logistics.

Upon joining this team, you'll be surrounded by people who are passionate about what they do. This position has a great base salary + performance based compensation.

Please submit your resume to jobs.logistics@syx.ca